

### We help business through technology.

Reclaim your time and focus on your business by leaving the IT support to us.

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#### Nice to PCS International has been proudly serving the Chicago area since 1986. Since our start, meet

we've honed our knowledge and helped countless businesses transform what used to hold them back – their technology. We're passionate about helping businesses save time while utilizing their IT assets to become more productive, profitable, and stable.

We're here to help you because we love being an active part of your success. It doesn't matter if you're a budding new business or a mature company. We look out for your best interest by focusing on guiding your growth with technology while you take full, uninterrupted control of your business and your time.

# Weinterstein under state under

#### to work together.

We think technology is great (trust us, we use it all the time). However, people are always more important to us. We don't believe in wasting your time and money on "frivolous" technology spending.

In other words, we keep our relationship focused on your success through the exact solutions you need – no more, and certainly no less. Plus, with our experience and vision, we can help you avoid short term technology spending that will just have to be replaced in a few months.

Working with us means having a team of passionate people to help you overcome any technology problems you have. When you call for help, you know the team and won't be routed to some massive call center where nobody knows your name.

#### Meet our head honcho, Ron. He's the good at: head Roncho.

Ron is the president & CEO of PCS International. He's passionate about meeting and helping business owners in the Chicagoland area and beyond – hence the "International" in the company name.

#### What Ron is

Ron has a BS in Computer Science, an MBA, and a Masters in Project Management. His technical certifications are too many to count over 30+ years, but they include MCSE, CSSA, A+, Network+, CWP, CNS, and many more. He's definitely in his element here at PCS.

#### What Ron likes to do:

Ron enjoys keeping busy. Whether it is throwing axes, doing triathlons (100 and counting), cycling, swimming competitively, flying airplanes, helping the Boy Scouts build leaders of tomorrow, travelling the world, or eating weird foods. He's a voracious learner with the personal credo of "Never Stop Learning." He enjoys looking into his crystal ball for clients to help them grow their businesses.

## 



#### Total Dedication

We don't back down from tough problems. Our entire team is always available to you to deliver exactly what you need so you can Consider It Done!



#### Support You Know

Our friendly staff will always be around to support you. Shake hands, share smiles, and relax – we've got your back.



#### Targeted Experience

Our diverse team of experienced professionals has seen it all. Even so, we make it a point to keep learning.



#### Business-oriented Approach

It's never enough to simply solve today's IT problems. Everything we do is part of a grander strategy to improve your business and your budget.

## Client

Solid partnerships are critical for success. We're looking to team up with organizations that understand the power of technology and how it can help them reach their goals.

#### Not everyone is a good fit. We're okay with that.

We work best with organizations that are open to having technology improve and empower their day-to-day operations. Our ideal partners aren't afraid of trying new things, and they trust us to help them make the right calls based on our knowledge of their business needs.

If you have plenty of time and you love to tinker with tech, you're probably not a good fit. If cutting costs is all you care about... you're not a good fit.

So what is a good fit?

#### **Our ideal client:**

- Understands technology to be
  an investment
- Needs all their IT issues off their plate
- Respects our wealth of industry experience
- Wants their business to grow with smart technology choices
- Needs more time to focus on their business
- Wants their IT to function as intended every time

## Mhat We're good at.

#### IT Support Network Security Server Solutions Backup & Disaster Recovery

No two organizations are exactly alike – that's why our services are customized to address your unique needs. We take great care to ensure each and every solution is scalable, and that it makes sense based on your business goals.

Our IT solutions transform your technology woes into your business wins. In short, we free you up to do what you do best, without wasting precious time on technology issues. 51% of small business owners cite time as the single biggest obstacle to adopting new technologies, and 18% say a lack of understanding is their greatest barrier."

— Business Insider

## **TSupport**

We take the burden of technology off your plate and let you focus on growing your business.

#### IT Support FOCUS ON YOUR Organization's SUCCESS.

There's nothing more frustrating than focusing your technology to work towards a goal, only to be held back by technology problems.

But that doesn't have to be the case.

We manage your IT support while strategically assisting you to reach your goals. After all, it's not about what we can do. It's about getting what you need done.



#### Free up your time.

Free up resources with our team of IT experts handling time-consuming technology issues and projects.



#### Work smarter, not harder.

Better technology gives you the power to get tasks done more efficiently, produce better work, and improve your company communications.



#### Plan and predict.

Reduce the labor costs of in-house IT – a flat-rate fee gives you access to a team of seasoned IT industry pros. With "all you can eat" IT help, you can finally stop worrying about IT bills and start growing your business. 43% of cyber attacks target small businesses."

— Small Business Trends

## Network Security

A solution that delivers complete business protection and gives you peace of mind.

#### Network Security Work freely and with peace of mind.

There's no end to the threats lurking online. Worse still, these cyberthreats constantly adapt and evolve in an attempt to thwart all network security measures against them.

But don't worry – there's no need to panic.

Partnering with us gives your business active protection against cyberattacks. We vigilantly monitor your network and defend your data around the clock, all while you work with complete peace of mind.



#### **Reduce the noise.**

Stop annoying spam and spyware in their tracks with advanced firewalls and next-gen security solutions.



#### You're in the loop.

Stay protected and informed with 24/7 support and monitoring, in addition to detailed diagnostic reporting, ticket tracking, and more.



#### Get off my lawn!

Prevent viruses, malware, and ransomware from entering your network with our customized, multi-tier network and data protection. By 2020, cloud deployment of software solutions will be the default option."



### Server Solutions

Cloud, on-premises, or somewhere in between – we'll help you choose what's best for you.

#### Server Solutions What's best for your organization?

Your business needs a secure server to centralize data, manage security measures, consolidate backups, and more.

However, you should know that you have options. Choosing between a cloud, on-premise, or a custom mix of both server types depends entirely on your needs.

Working with us guarantees you're not just being sold on a server. You're getting a unique server solution with your business needs and IT strategy in mind.



#### We see the future (kind of).

Strategic and regular consultation on your existing IT architecture with planning for your current and future business needs. We see where the industry is going and can guide you along the best path.



#### We handle your servers.

Installation, configuration, and management of onpremise servers, as well as ensuring your connection to cloud servers is secure.



#### Custom cloud hosting, just for you.

Customized cloud server hosting solutions that cater to your specialized applications and data.

70% of consumers stated they would stop doing business with an organization if it experienced a data breach."

#### - CSO Online

# Backup & Bac

Tested, secured, and protected data to ensure a flawless and speedy recovery from downtime and disasters.

#### Backup & Disaster Recovery Your data is your everything.

No matter which way you look at it, the end result is the same – without your data, your business can't function properly.

When accidents, disasters, ransomware, and other cyberthreats interrupt your business operations, you'll need a robust data backup and recovery strategy to get back up and running.

Working together, we create the ultimate failsafe for your business. No matter what happens, your data and business operations will always continue to run seamlessly.



#### Can't touch this.

Powerful encryption algorithms in offsite, cloud-based storage facilities completely safeguard your data.



#### Your backups are tried and tested.

Active testing of your data backups and applications ensure quick recovery times and total functionality.



#### Backups that are easy-peasy.

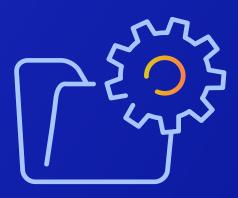
Throughout the entire recovery process, we hold your hand and make it easy for you to recover your data.

# The Steps to Success



#### Introduction: Let's talk about IT.

We take time to get to know who you are and where you want to take your business first.



#### Organization: Time for an IT evaluation.

We analyze your current infrastructure, design a future state, and create a 5 year vision, together.



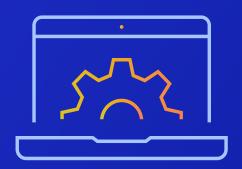
#### Collaboration: Let's work together.

We build a scalable plan to fulfill your business needs, today and in the future.



#### Implementation: Put the IT plan into action.

We implement your strategic plan while keeping you up and running in the meantime.



#### Perfection: We'll get it just right.

We continually monitor your solutions and provide ongoing support as you need it.



#### Reflection: An analysis for the future.

We analyze your solutions and ensure you're always on track to meet your business goals.



"It's simple - PCS takes IT off your hands to give you more time. That's valuable time you can use to focus on your business, your people, and your goals."

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- Ron Searle

## Wérehere for you.



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